

What Can We Do For You?

It doesn't stop with the sale. ChemStation account representatives and service technicians are there to help you after the sale, too. Read on…

One of our customers grinds and washes powdered metal parts. When the supplier of these parts changed packing material, problems developed. The residue from the new packing reacted to the fluid used in the grinding process and parts began to rust. With the assistance of the account representative and ChemStation's chemists, the problem was solved.

Employees at a food processing plant were required to wear some uncomfortable and cumbersome safety gear when using our product to clean the floors. The temperature in the plant reached 140°F. A new floor scrubbing product with a pH of less than 9.0 and a health rating of 1 was created. It performed just as well and got those employees out of their hazmat suits.

Another customer was having a problem with bacterial growth in their three-step ultrasonic parts washer. The problem was not only costly, but smelly! Their ChemStation account representative and a team of chemists and technical support folks from headquarters soon had them back on top with all three stages working fine and smelling great!

So, what can we do for you?

Driving is no Time to Multitask

It's no surprise that talking on the phone while driving is distracting. But now researchers at the University of Warwick have quantified it. A mobile phone conversation impairs a driver's visual attention so much that it can add more than 18 feet to the braking distance of a car traveling 60 mph and cause 83 percent more errors in driving. What's more, these findings apply even to drivers who are merely listening on the phone and using hands-free devices.

THINKING GREEN

Green Tid Bits

Every ton of plastic that is recycled saves the equivalent energy of 1,000 to 2,000 gallons of gasoline.

Over 40,000 trees could be saved if all morning newspapers in the United States were recycled for one day.

Making recycled aluminum saves 95 percent of the energy usually used to make aluminum from raw materials.

Today, 62 million newspapers will be printed in the U.S., and 44 million will be thrown away. That means the equivalent of about 500,000 trees will be dumped into landfills this week.

If everyone in the U.S. said "no" to ATM receipts, it would save a roll of paper so long it could circle the equator 15 times.

By the Numbers



Gallons of soap delivered:
147,753,321 since 1984



Empty drums not in landfills:
2,686,424 since 1984

OSHA Assesses Big Fines

Little things add up!

OSHA initiated an inspection at a distribution center that uncovered numerous and costly violations.

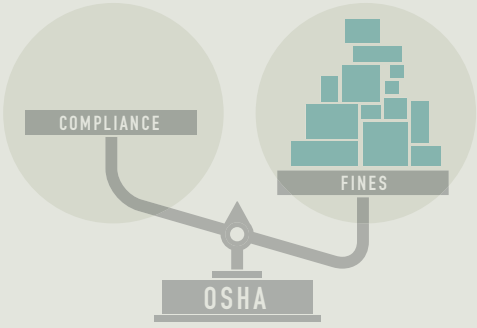
The willful violations (totaling $100,000) reflected the company's failure to:

- Continuously keep exit routes free of obstructions
- Store materials on racks that were not damaged

Twelve serious violations (totaling $23,100) reflected the company's failure to:

- Properly identify exit doors
- Supply employees with personal protective equipment
- Remove defective forklift trucks
- Provide adequate training
- Provide adequate procedures/evaluations for forklift operators
- Provide proper space around electrical equipment

Are you in compliance?



Insights Going Electronic

Effective with the August 2009 issue, you will be able to receive Insights by e-mail only. If you wish to continue getting our newsletter (and we hope you do), please send us your e-mail address before July 17, 2009. We promise not to use your address for any reason other than to send our newsletter. Please e-mail your address to the Insights editor, kdunlap@chemstation.com.

Hot Dawg!

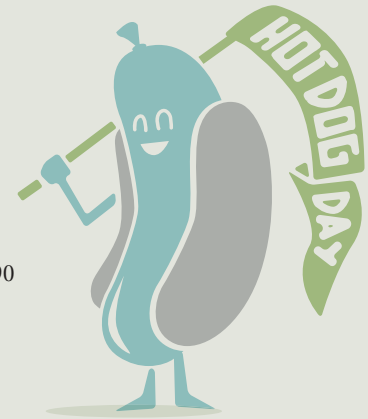
July 23 is National Hot Dog Day…the day we celebrate one of America's favorite summer sandwiches. The origin is unknown and there is no documentation to confirm this to be a "National" day, but hot dog proponents believe that there should be a national day for America's hot dog.

According to data ending December 30, 2008, almost 730 million packages of hot dogs were sold at retail stores, not including Wal-Mart, which does not report sales data. That number represents more than 1.6 billion in retail sales.

Based on a recent survey by the National Hot Dog & Sausage Council, ballparks are expected to sell 21,233,839 hot dogs this season.

According to Information Resources, Inc., the following are the top hot dog consuming cities/areas for 2008:

1. New York – $107,275,300
2. Los Angeles – $91,364,830
3. Baltimore/Washington – $51,557,600
4. Philadelphia – $46,307,640
5. Chicago – $43,220,760
6. Boston – $35,554,450
7. San Antonio/Corpus Christi – $32,994,490
8. Atlanta – $29,192,270
9. South Carolina – $28,658,350
10. Miami/Ft. Lauderdale – $28,345,080



ChemStation GREEN

DOING OUR PART FOR A CLEAN ENVIRONMENT

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SOAPBOX

Nagflation: the unending gloom-and-doom predictions from economic analysts who have no new developments to report.

If all you have is a hammer, everything looks like a nail.

When your outgo exceeds your income, the upshot may be your downfall. – *Paul Harvey*

Swearing was invented as a compromise between running away and fighting.

Halfway point of the year – July 2. At noon, 182-1/2 days will have passed and 182-1/2 days will remain in the year.

Seagull platform: a break room or common area where employees eat doughnuts, bagels, and the like.

The trouble with getting a life is making the payments.

Weird names for packs of animals: a murder of crows, a shrewdness of apes, a parliament of owls, a bloat of hippos.

A penny for your thoughts may sound like small change but when you consider that you have about 60,000 thoughts every day, that adds up to $600.

Brown's Law of Physical Appearance: If the clothes fit, they're ugly.

Money can't buy happiness, but it sure makes misery easier to live with.

The 50-50-90 Rule: Any time you have a 50-50 chance of getting something right, there's a 90% probability you'll get it wrong.

Never put off until tomorrow what you can do today, but…don't cross the bridge until you come to it.

Swiped out: An ATM or credit card that has been rendered useless because the magnetic strip is worn away from extensive use.

ChemStation