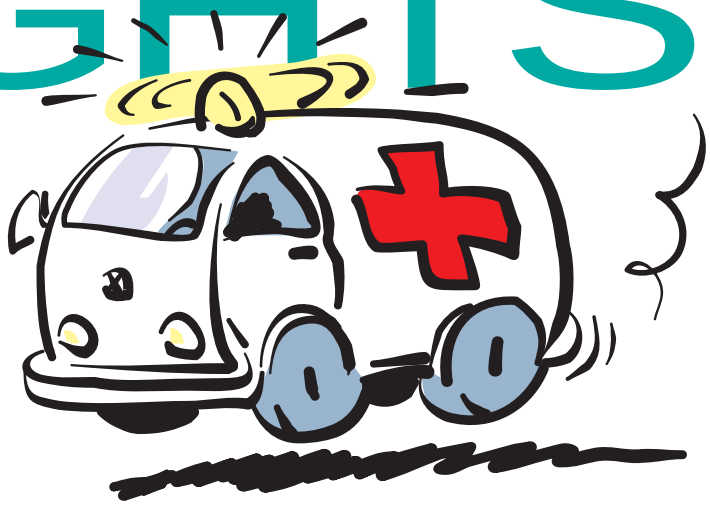
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INSIGHTS

Vol. XII No. 10, October 2000



SAFETY IS NOT AN ACCIDENT – PART ONE

Establishing a safety program involves much more than looking up the OSHA regulations and buying a safety film. Establishing a safety program is a conscious decision about how you are going to run your business. It is a way of protecting yourself, your family, your employees and your business.

More often than not, establishing a safety program is a reactive response to something that has gone wrong instead of a deliberate effort to do something right the first time. In a very real sense, all safety programs are really accident prevention programs.

Stripped of all the regulations, a sound safety program is essentially an effort to take preventive actions that limit the risk of you or your employees being injured on the job. If you do this correctly, you will probably be in compliance with most, if not all, of the OSHA mandated safety regulations.

Identifying the Risks

One of the first steps to safety is to identify the potential risks your employees will face. Risk in this case is the risk of an accident. So, what is an accident? The generally accepted definition of an accident involving a person includes three factors:

1. It is an unexpected occurrence.
2. It involves contact with objects, exposure to the environment or straining of the body.
3. It disrupts the normal pattern and flow of work.

To organize your search for potential accidents, understand that most accidents fall into one of the following general classifications:

- Struck by or against
- Contact with substances or objects
- Caught between, in or on objects
- Falling down
- Exposure to harmful conditions or substances
- Objects in the eye
- Sprains and strains

Developing Job Safety Procedures

Next, conduct a Job Safety Analysis at your place of business.

1. Observe the job while it is being performed
2. Identify the job hazards.
3. List the safe practices that need to be used to avoid the hazards you've found.

After reviewing the entire work process, select the jobs that are key to your process and are performed the most frequently. For these jobs, develop a Safe Jobs Procedure that includes the following:

- Who will do the job
- The hazards that have been identified
- The personal protective equipment that should be used
- A step-by-step description of how the job is done

These procedures don't have to be complicated or lengthy. But, they should be reviewed and updated periodically to reflect the addition of new equipment or processes. Once these procedures are in place, train employees to use them. Let them know you are serious about safety.

Stay tuned for Part Two, to appear in the November issue of Insights. ■

Source: Cleaner Times

GETTING OLDER ... AND BETTER!

What gets better after the age of 35?

No one asks you how you did on the SAT.

You know that unless someone dies, it's not an emergency.

You look better with your clothes on.

One martini does the work of three.

Your children get better. So does your landscaping and food at parties.

Source: 1,003 Great Things About Getting Older

WE'RE GROWING TO MEET YOUR NEEDS!

ChemStation is pleased to announce the following new locations:

Madisonville, Kentucky (pending)
Raleigh, North Carolina
Mobile, Alabama

What you might find particularly interesting is that all 3 of these new Manufacturing Centers will be owned and operated by *current* ChemStation franchisees. That means these new locations will begin operations with a high level of experience and expertise in the industrial chemical market. ■



CHEMSTATION®

Cleanliness Through The Ages



As Roman civilization advanced, so did bathing. The first of the famous Roman baths, supplied with water from their aqueducts, was built around 312 BC. The baths were luxurious, and bathing became very popular. By the 2nd century AD, the Greek physician, Galen, recommended soap for both medicinal and cleansing purposes.

After the fall of Rome in 467 AD and the resulting decline in bathing habits, much of Europe felt the impact of filth upon public health. This lack of personal cleanliness and related unsanitary living conditions contributed heavily to the great plagues of the Middle Ages, and especially to the Black Death of the 14th century. It wasn't until the 17th century that cleanliness and bathing started to come back into fashion in much of Europe. ■

Source: The Soap and Detergent Association



Send your comments to:

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Soap Box

In 1999, 256 billion coupons were distributed and 4.7 billion were redeemed.
Promotion Marketing Association

There are now 7 million people worldwide with more than $1 million in investable financial assets, 18% more than the previous year. Look for a 12% annual increase in the number of millionaires through 2004.
Merrill Lynch

What makes an employee loyal to a company?

Likes co-workers:	71%
Nice work environment:	68%
Easy commute:	68%
Challenging work:	65%
Flexible work hours:	54%

Randstad North America

Broadway's theatrical gross for the 1999-2000 season: $603 million.
League of American Theatres and Producers

Cost of a top-line, 2-bedroom apartment in:
- Tokyo: $1.8 million
- Hong Kong: $$1.7 million
- New York: $1.4 million

Corcoran.Com Real Estate

"Discovery of a solution consists of looking at the same thing as everyone else and thinking something different."
Albert Szent-Gyorgyi

ChemStation