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chemstation.com

INSIGHTS

ChemStation



Refill...Not Landfill

Never mind that you're using custom-formulated concentrates that meet your needs rather than one-product-fits-all industrial cleaners. It's the System!

We manufacture your product locally, deliver it to you when you need it, and pump it into an environmentally friendly tank that you don't have to pay for. It's Refill…not landfill. No hidden costs for ordering, receiving, storing, and handling. No freight costs, container deposits and disposal costs. And, with our proportioning hardware, there's no more product lost to improper dilutions.

We're helping you keep the environment free from those unsightly drums while providing you with custom-formulated, water-based, biodegradable cleaning compounds. It's all part of our System… Efficient, Economical, Environmental, and Safe.



MSDSs...Defined

Need a one-page sheet that defines all 16 sections of our MSDSs? We have them available in English and Spanish. All you have to do is ask your ChemStation sales representative.

THINKING GREEN

Junk your Junk Mail

Use these tips to help save some of the 100 million trees chopped down annually to produce junk mail in the United States:

- Register your name with the Direct Marketing Association's Mail Preference Service. After you do this, the DMA will add you to its "Do Not Mail" database.
- Get the Stop the Junk Mail Kit from the Consumer Research Institute. This kit comes with pre-addressed postcards for you to send to companies that send you those annoying catalogs, wasteful postcards, and unnecessary brochures.

If you're fed up with other types of junk (faxes, e-mail, phone calls, etc.), take a look at junkbusters.com.

By the Numbers



Gallons of soap delivered:
145,142,077 since 1984



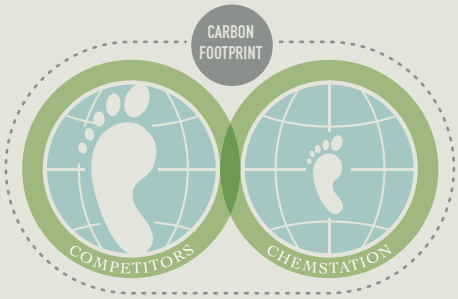
Empty drums not in landfills:
2,644,014 since 1984

Are You Ready for Green Cleaning?

When the time is right and you make the decision to switch to "greener" cleaning products, we'll be there to help you make the change. For as long as you've been a customer, ChemStation has provided you with custom-formulated, environmentally friendly, industrial cleaning chemicals…and we deliver them to a refillable container. That's refill…not landfill!

By choosing ChemStation's system as your solution, you're already on the road to improving your carbon footprint. Now you have the option of stepping up to one of our GreenSystem products or one of our EPA-approved, Design for the Environment products.

Talk to your ChemStation representative to find out more about green cleaning.



Prevention is Better than Cure

Protective equipment should not be worn just at the moment of interacting with the industrial hazard, but rather personal protective equipment should be worn long before you will come into contact with the industrial hazard. Having the protective equipment in place continually will ensure maximum safety is achieved.

An example of this concept would be having goggles in place before handling a chemical. Trying to put goggles on while a chemical is splashing will not protect your face. So remember to wear protective equipment before any accidents occur.

National Jelly Bean Day

April 22 is one of those "national" holidays where we don't know the creator nor the origin of the day. Most national holidays are set by congress or presidential proclamation. If a president had done so, it would have been President Ronald Reagan. He was well known for his love of jelly beans.

The exact origins of the jelly bean are lost in time. Most experts believe the jelly center is a descendent of a Mid-Eastern confection known as Turkish Delight that dates back to Biblical times. The first mention of jelly beans in America goes back to at least the 1860s when advertisements promoted sending jelly beans to Union troops fighting in the Civil War.

Jelly beans quickly earned a place among the many glass jars of "penny candy" in general stores where they were sold by weight and taken home in paper bags.

Jelly Bean Facts:

- Jelly Belly was the first jelly bean in outer space (along with the first woman astronaut, Sally Ride) in 1983.
- Three and a half tons of Jelly Bellies were shipped to the White House for the 1981 inaugural festivities. Blueberry was developed for President Reagan's inauguration so there would be red, white, and blue jelly beans at the festivities.
- Approximately 14 billion jelly beans were sold last year. If you lined these end to end, they would circle the globe three times!
- President Reagan's favorite flavor was licorice.



CHEMSTATION GREEN

DOING OUR PART FOR A CLEAN ENVIRONMENT

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30%

SOAPBOX

It is easier to do a job right than to explain why you didn't.

Afternoon: that part of the day we spend worrying about how we wasted the morning.

When you stretch the truth, watch out for the snap-back.

The nice thing about standards is that there are so many of them to choose from.

Charm is a way of getting the answer "yes" without asking a clear question.

There are no shortcuts to any place worth going.

Diplomacy is the ability to tell someone to "get lost" in such a way that they look forward to the trip.

Everywhere is within walking distance if you have the time.

Friends are those rare people who ask how we are and then wait to hear the answer.

The trouble with life is that it's a do-it-yourself kit without instructions.

A donkey is a horse designed by a study team.

There are three ways to get things done: do it yourself, hire someone to do it, or forbid your kids to do it.

Experience is directly proportional to the amount of equipment ruined.

If you plan to leave your mark in the sands of time, you better wear work shoes.

The best photos are generally attempted through the lens cap.

There is absolutely no substitute for a genuine lack of preparation.

Exceptions always outnumber rules.