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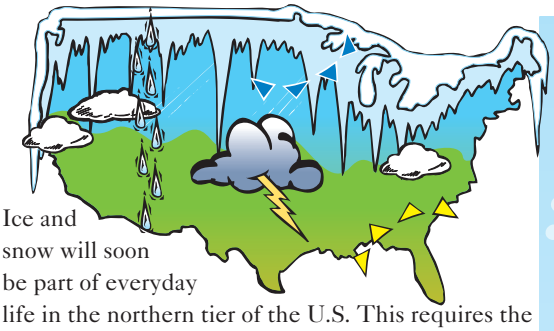
INSIGHTS

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The North and South of Vehicle Cleaning

All vehicles have special cleaning challenges. But it doesn't stop there. Surface soils vary from location to location, particularly when the seasons change. For ChemStation this presents significant opportunities. Because we operate in 55 Manufacturing Centers in the United States and Canada and customize products right in the market where you operate, we can customize our products as your needs and the seasons change.



Ice and snow will soon be part of everyday life in the northern tier of the U.S. This requires the application of ice melting salts, which develops significant films on vehicles. Because these salts are corrosive to metal, removal of these films becomes an immediate concern. This is where ChemStation can come to the rescue; our scientifically formulated products can be designed specifically to remove these harmful films.

In the southern tier of the country, salt build-up is not a problem but the change in seasons still can bring about some challenges. The change in ambient temperature will bring a change to the environment and its surroundings such as pollen, bugs, temperature, etc. These changes lead to the need for vehicle cleaning chemicals better suited for the changes in the environment.

In both regions, there are factors involved in the cleaning process and seasonal changes. With this in mind, all ChemStation vehicle cleaning chemicals are specialized to fix any and all problems. If you foresee or are currently having problems with your vehicle cleaning process, contact your ChemStation Representative for a consultation. ■

December at a Glance

The beginning of winter brings cause for three monthly celebrations…Bingo Month, National Sign Up for Summer Camp Month, and National Tie Month. December 18-23 is International Language Week (practice your Spanish on someone you love). It's About Time Week is celebrated December 25-30. You're supposed to Wear Brown Shoes on December 4 to celebrate that day. December 6 is National Pawnbrokers Day. Chanukka begins at sundown on December 15. National Chocolate Covered Anything Day is celebrated on December 16, and on December 19, 1843, Charles Dickens published "A Christmas Carol." The Winter Solstice (marking the beginning of winter) arrives at 7:22 p.m., EST on December 21, which is also the shortest day and longest night of the year. Christmas is observed on December 25. Celebrate the entire year by donning your party hats on New Year's Eve, December 31.



Got A Cleaning Problem?

As a reader of our newsletter, you've probably already had ChemStation solve one or more of your cleaning problems. Things change, stuff happens, and every once in a while you find another cleaning challenge that needs a solution. We can help.

Maybe you simply need to automate some cleaning practices that you're doing by hand, or perhaps you have concrete sticking to vehicle surfaces. Yeah! We can do that. How about a five-part puzzle where you need a product that cleans and deodorizes hard and soft surfaces and freshens the air with a pleasant, long-lasting fragrance. We can do that, too.

Whether you need something to remove dough from your food processing equipment, a product to melt your chicken fat or clean your shrimp oil, or just need your cleaning chemicals to have a health rating of 1 but still be able to wash and degrease your locomotives…ChemStation has a solution for you. ■

Hearing Loss

Sound levels are measured in decibels (dB) and exposures greater than or equal to 85 decibels may cause hearing loss. Let's put that into perspective…



- A whisper is 30 dB
- Normal conversation is 60 dB
- A ringing telephone is 80 dB
- A chain saw is 110 dB
- An ambulance siren is 120 dB
- A 12-gauge shotgun is 165 dB

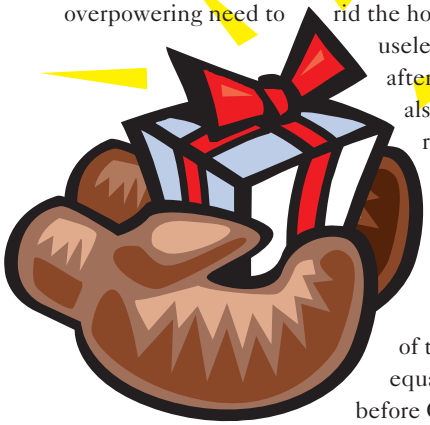
Noise-induced hearing loss is the most common occupational disease and the second most self-reported occupational illness or injury. The most effective way to prevent it is to use engineering controls to remove the hazardous noise. Hearing protection should be used when it is not feasible to otherwise reduce noise to a safe level. ■

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Boxing Day... December 26

Few Americans have any inkling that there even is such a thing as Boxing Day, let alone the reason for the holiday. Boxing Day is celebrated in Australia, Britain, New Zealand, and Canada.

Despite the lively images suggested by the name, it has nothing to do with pugilistic expositions between tanked-up family members who have dearly been looking forward to taking a round out of each other for the past year. Likewise, it does not gain its name from the overpowering need to rid the house of mountains of now useless cardboard boxes the day after St. Nick arrived. The name also has nothing to do with returning unwanted gifts (in boxes) to the stores they came.



Reduced to the simplest essence, its origins are found in a long-ago practice of giving cash or durable goods to those of the lower classes. Gifts among equals were exchanged on or before Christmas Day, but beneficences to those less fortunate were bestowed the day after.

That's about as much as anyone can definitively say about its origin because once you step beyond that point, it's straight into the quagmire of debated claims and dueling folklorists. ■



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Soapbox

The trouble with being punctual is that nobody's there to appreciate it.

My wife and I had words, but I didn't get to use mine.

The advantage of a bad memory is that one enjoys several times the same good things for the first time.

How do you put your hard drive in reverse to back it up?

One firm rule to abide by these days is…never eat anything where the list of ingredients is two columns long.

Work is the slow, dragging fingernail on the blackboard of life.

Research is the process of going up alleys to see if they are blind.

The most overlooked advantage to owning a computer is that if they foul up there's no law against whacking them around a little.

The person who snores the loudest falls asleep first.

Strange how people who don't even know their neighbors are extremely curious to know if there's extra-terrestrial life.

Exceptions always outnumber rules.

Drive-in banks were established so most of the cars today could see their real owners.

Why is it that a quarter-ounce of chocolate candy always equals four pounds of fat?

When they discover the center of the universe, a lot of people will be disappointed to discover they are not it.

The first piece of luggage out of the chute doesn't belong to anyone, ever.

Let not the sands of time get in your lunch.